

**Postsecondary Subcommittee Meeting Notes**  
**Friday, January 9, 2015**  
**1:00 p.m. – 3:00 p.m.**  
**NWTC**

The subcommittee is interested in understanding the insurance companies hiring projections, in order to target high demand hard to fill occupations. The survey will include a list of occupations, how many new hires will be needed in the next year and projected need in the next three years, and the degrees the companies need for these specific jobs. In addition, questions will be asked in how the employers are currently finding talent? The survey will target occupations, as to not having the HR Manager have to share information on all of their job openings. Some of the occupations are:

- Customer Service
- Underwriting
- Actuary
- Business
- Accounting
- IT
- Auditors
- Claims adjuster

One additional question will ask companies on what occupations do you hire from within. This information will be shared with the Career Pathway subcommittee to assist them in showing a career pathway in the insurance sector. A draft of the survey will be shared at the March meeting.

College internships were also discussed at the meeting. The survey will ask the companies what are their current and potential internship opportunities. The colleges will be asked what insurance companies they are currently placing internships for their students. In addition, there will be inquiry of any other internship opportunities not being done that would benefit the insurance companies.

There was discussion on inviting UWGB, UWO and St. Norbert to participate in the organization. Ann will reach out to these colleges.

The committee discussed other insurance companies that should be invited to participate, including Secura, American Family, WPS, Navitus and Badger Mutual.

**Next Steps:**

- Develop an employer survey
- Survey the colleges to determine what are the current internships they have been working with and what would be a good match for the future
- Invite representatives from UWGB, UWO and St. Norbert to participate.
- Invite other insurance companies to participate.
- Next meeting of the full membership in mid-March